

## Victoria Gonin

### *Business Development Coach*

Victoria established VG consulting after 25 years of leading teams of business development and sales professionals for large corporations. Victoria works with corporate and individual clients to help them achieve their business development goals. Her approach is a combination of directive and consultative. She is an active collaborator with her clients, holding them accountable for their own success while connecting them with the businesses, people, and resources necessary to make it happen.

Victoria provides “deliberate inspiration” and will work with you to:

1. Clarify your vision for your career or business and inspire you to dream bigger than you might have dared.
2. Create a bold action plan and focus on clear goals, steps, and deadlines.
3. Coach you along the way, keep your end game in mind, and hold you accountable.
4. Connect you to the right businesses, people, and resources that you will need to make it all happen.

Victoria is a member of the following organizations:

- Graduate of the Coaching Training Institute
- Women Business Owners Network
- Simmons College Women’s Leadership Institute



**Victoria Gonin**  
**Business Development Coach**

If your sales organization is not performing at peak levels, there can be many root causes- some individual and some institutional. Victoria will work with your organization to identify the barriers to success, and create a plan of action to remove them. She will coach you and your team to be the best, most successful professionals you can be. She will also guide you to the connections and resources that support that success.

**Phone: 802-654-8787**

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*Vital Business is a division of:*



[www.vitalbusiness.biz](http://www.vitalbusiness.biz)

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