

# BUSINESS COACHING PROFESSIONAL CERTIFICATE FOR LEADERS & MANAGERS

COACH YOUR WAY TO THE NEXT WINNING SEASON!

Good coaching is an integral part of a productive and winning team. In business, this translates directly to improving the bottom-line while building strong partnerships and maintaining a culture of support and opportunity. If you believe people are the real source of your competitive advantage, then learning how to coach your employees is an investment you can afford to make!



## YOU WILL LEARN HOW TO PRODUCE EXTRAORDINARY RESULTS INCLUDING:

- Eliciting greatness
- Focusing in on what is most important
- Planning and goal setting
- Managing progress and accountability

## WHAT WILL THIS PROGRAM DO FOR YOU?

- Create positive results in your organization
- Improve your listening skills
- Receive immediate feedback from qualified instructors on your coaching style in a safe learning environment
- Walk away with a plan to bring out the best in your employees and the talent in your organization

## WHO SHOULD ATTEND?

- Leaders expanding their skills in social intelligence
- Managers seeking to get the best out of their teams
- Human Resource professionals wanting to improve their employees' performance
- Decision-makers looking to create better bottom-line results

## READY TO GROW?

For more information, please visit [coachingcenterofvt.com](http://coachingcenterofvt.com), call 802.654.8787, toll-free 877.619.2814, or email Kitty Martin: [kitty@coachingcenterofvt.com](mailto:kitty@coachingcenterofvt.com).

*"The coaching skills workshop introduced me to me a style of conversation I'd never fully experienced before. It's already helped me break through barriers and see new paths of communication. I've gained the confidence to ask questions which lead to awakening and inspiration. I've been putting the knowledge to work already."*

– Tina S. de la Torre  
Director of Marketing and Community Relations  
Northfield Savings Bank

## Instructor:

Lea Belair, PCC, Director of Coaching & Training,  
Coaching Center of Vermont, Inc.  
In association with the University of Vermont

## Dates - Three Sessions Offered:

October 4, 5, & 6, 2010\*  
Followup session on November 10, 2010\*\*  
May 9, 10, & 11, 2011\*  
Followup session on June 8, 2011\*\*

\* Full day sessions are 8:30am to 4:30pm

\*\* Followup sessions are 10:00 am to 12:00pm

## Location:

Coaching Center of Vermont  
Located in the Champlain Mill, Winooski, VT

## Program Fee:

\$1495

## A Coaching Package is Included in the Certificate Program:

- Two 30-45 minute individual coaching sessions
- Invitation to subsequent group coaching follow ups as part of our continuous learning community
- Light breakfast and lunch

**Lodging is not included in the program fee.**  
For a listing of overnight accommodations, visit: [vermont.org/visiting/index.html](http://vermont.org/visiting/index.html).

Participants will receive a certificate of completion from the University of Vermont and two Continuing Education Units (CEU's).

**coachingcenterofvt.com**  
**802.654.8787**  
**877.619.2814**